

Compagnia
delle Opere



An ideal criterion,
an operative friendship

CDO grows as a framework dedicated to mutual support for the creation of activities aiming to focus on the person's own good, to reinforce freedom, to promote responsibility and to contribute in the common good. In such an experience one can find the social value and cultural dignity of CDO; an experience that reveals itself through a continuous and tireless ideal tension. The more a work expresses the authentic desire of the person, the more it develops an organic and verifiable relationship among the person's good, the enterprise's good and the common good. CDO testifies that it's possible to live the work in a way that, by answering one's own need, it contributes towards answering everyone's need.

PRESIDENT

Bernhard Scholz

A handwritten signature in blue ink, reading "Bernhard Scholz", written in a cursive style.

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an operative
friendship



CDO

The Compagnia delle Opere (CDO) association was founded in 1986 “to promote and safeguard the dignified presence of people and their work within the business community, as well as the presence of activities and enterprise within society, fostering a concept of the market and its rules that can include and respect people in all aspects, dimensions and moments of their lives ” (Art. 1 of the Articles of Association).

CDO is first and foremost an association of businesspeople who, on an everyday basis take constructive actions based on their commitment to society, following the principle that governs the Association’s work: “an ideal criterion, an operative friendship”. Today CDO is a nationally and internationally renowned business association that today operates via 40 branches throughout Italy, 15 foreign branches and over 34,000 associated businesses.

MEMBERSHIP

Any for-profit or non-profit enterprise, body or organisation sharing the association’s purpose may join CDO.

It is possible to join the Association through any local branch in Italy and abroad. After paying the annual fee, members receive a Service Card that allows them to make use of the Association’s services and special agreements.

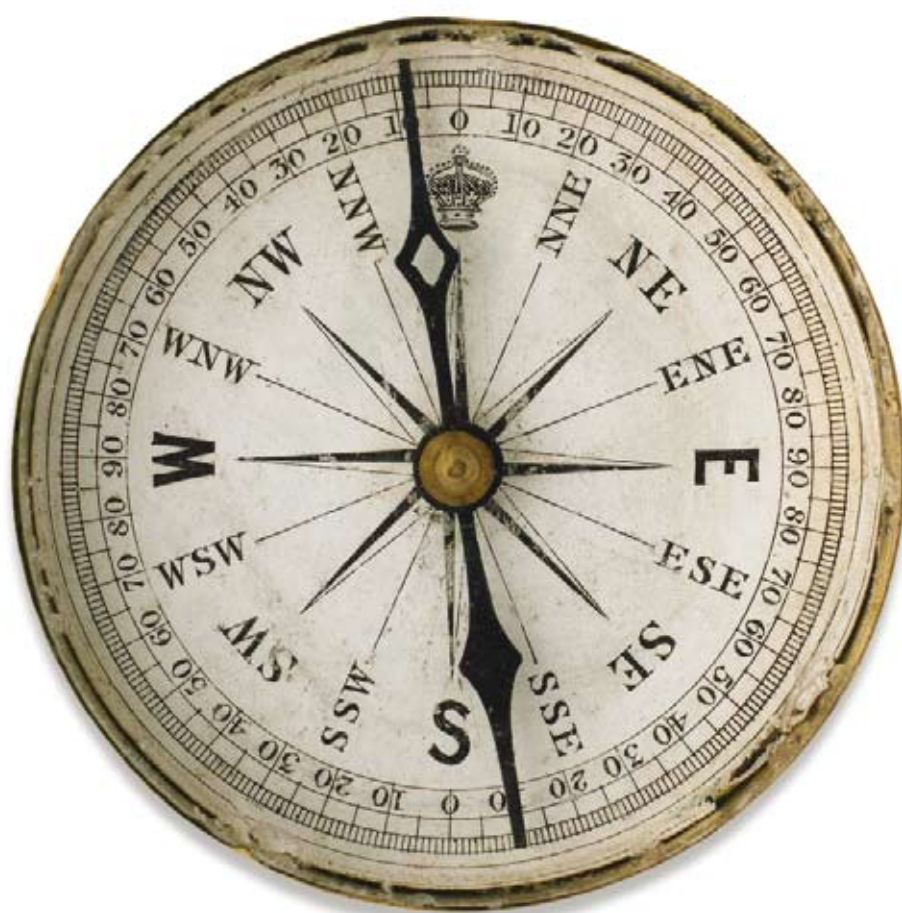
Working together to compete

BENEFITS FOR THE ASSOCIATES

Compagnia delle Opere's work is based on a deep sense of relationship among enterprises. Our main target is to set up an active, productive dialogue among members, thus encouraging each one to share business responsibility and build a shared cultural and economic approach. To this end, the Association connects businesses through a network that makes it possible to exchange experiences, suggestions and information. At the same time, it works to promote and popularize a business culture that supports the creation of new initiatives in both for-profit and non-profit contexts, working to increase employment.

Businesspeople need skills in all aspects of their work. Seeking the resources they need within their own structure is not the only option. CDO provides its members with advice and services that make companies more competitive, thanks to the experience gained by parties who are professionally dedicated to a particular objective. Through its qualified partners, CDO offers a vast range of services in the following sectors: Human Capital, Certifications, Energy, Innovation, Trade Fair, Financial and Insurance Services.

One of the fundamental aspects in company management is containing costs. In the sectors of greatest interest to its members, CDO has reached important business agreements that not only include discounts, but also consider other factors such as quality, service, territorial presence, and size of supply company. These conventions apply to the following sectors: Automotive, Opportunities, ICT, Mobility, People, Mail, Rating, Telephony and Travel.



An operative relationship

CDO's work involves many operative contexts. Association life doesn't mean just a formal membership, but it is rather a permanent on-going learning process that allows businesspeople to widen their cultural and business horizons.

BUSINESS TRAINING

On behalf of CDO, Fondazione per la Sussidiarietà organises the Small and Medium-Sized Enterprise Business School, with the aim of spreading a business culture based on the experience of small and medium-sized businesses. The primary aim is to involve its members into a "learning community" in which they can share experiences, knowledge and methods for the development of SMEs and of their human capital.

INNOVATION

A strategy of knowing how to create innovative solutions cannot exist without an effective mutual exchange among SMEs. The CDO network of companies facilitates such an exchange, acting as a business network that connects businesses each other, based on a vision of service that is achieved through relationships.

INTERNATIONALISATION

Thanks to the collaboration with important partners, CDO helps enterprises to expand their markets, by means of organizing business delegations in different countries, individuating potential partner. The CDO Foreign Office mission is to help the growth and the development of the CDO foreign branches, through spreading in the network opportunities and needs.

WORK AND TRAINING

Labour issues are always CDO's main focus; they are addressed from the perspective of both employment services and training. In this sense, the activities carried out by the various offices of Piazza del Lavoro, the cooperation with important partners such as Obiettivo Lavoro, and initiatives such as Piazza dei Mestieri, are a clear evidence of the Association's commitment to this fundamental aspect of corporate life.

Non-PROFIT

Charitable and non-profit organizations are one of CDO's main areas of action: its goal is to recognise the public value of companies that do not distribute profits, but rather reinvest them in order to develop their own work. In this sense, non-profit enterprises may be rightly considered a sort of business vanguard not less important than their profit-making counterparts.



A network for businesses

The Italian and international branch offices are the Association's heart. These territorial associations are meeting places where businesspeople can actually talk to and learn more about CDO, which is made up of people working for the business and cultural development of its members.



LOCAL ITALIAN OFFICES AND FOREIGN OFFICES

40 local offices across Italy maintain and develop relationships with their over 34,000 members. In various countries worldwide 15 foreign offices are operative, representing the fulcrum of CDO's international work and a reference point for Italian members who want to internationalise their business.

MATCHING

Matching is the large-scale business event that CDO organizes to give concrete support to small and medium-sized business activities. The concept behind this event is to establish a network that offers an opportunity for businesspeople to actually contact each other and find solutions for improving their business activities.

By participating in Matching,

one has the chance to present his work and discover the opportunities offered by the market through meetings that would otherwise be difficult to organize without investing significant resources. Matching is held every November at the fieramilano - Rho, Milan - Italy. For further information: www.e-matching.it

Our idea of closeness

CDO's network concept is also developed through clusters that focus on specific areas of interest for businesses. As CDO opts for not being part of affiliated sector representations these clusters have been created to promote freedom of operation. They identify development strategies and organise initiatives and work opportunities. They use CDO instruments to transmit opinions and information to all members on sector services. They also assist CDO in its dealings with Institutions.

CDO IMPRESA SOCIALE

CDO Impresa Sociale, an officially recognized social promotion federation, is a network that currently includes over 1,200 members (cooperatives, associations, foundations and charitable organisations) throughout Italy. The Federation operates in a myriad of sectors: education and training, the handicapped, the elderly, struggle against addictions, entering the labour market, the environment, culture, sports, communication, family and children, assistance and care. A certain number of "vertical" organs within the Federation operates in these fields: CDO Educational Work (FOE), Federation of organisations for the protection of children (FOAM), Charitable Centres (CdS) and Federation of Cultural Centres.

CDO PERSONA

CDO Persona promotes social and cultural tools for generating real solidarity between individuals. It is an entity that unites and promotes the many non-profit associations, foundations and organisations that are founded in a spirit of charity, as an aid to people in sharing a need.

CDO SPORT

CDO Sport coordinates the sports associations connected to CDO. The aim is to support all those who see sports as a tool for educating people, creating a network of relationships and providing services to support sports associations.

CDO AGROALIMENTARE

This association is a free aggregation of people and businesses operating in the agriculture and food sector, from farming to processing all the way to marketing and a wise use of food surpluses, as well as operating in services connected to the sector, in the creation and management of decorative gardens, in research and in the public administration.

CDO INFORMATICA

Established in 2002, this organisation aims to provide an operative reference point for all CDO member companies operating in the Information and Communication Technology (ICT) sector and all sector professionals.

WORKING GROUPS

CDO members have formed groups that represent an expression of CDO's continuity as a living entity that has begun to take action. The groups are not meant to handle all possible issues, as they are based on a specific purpose of common interest that they pursue. Currently active working groups are: Tourism, Textiles, Automotive, Logistics, Mechanics and Health.





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Communication and events

CORRIERE DELLE OPERE

The Corriere delle Opere is CDO's monthly house organ. It addresses a businesses and professionals audience, offering articles and reports on the international economic scene (profit and non-profit), providing excellence test cases together with practical and applied information for company management. The magazine is distributed by mail to over 34,000 subscriber businesses throughout Italy and in some countries abroad.

WWW.CDO.IT

This portal is a major opinion and service tool available to CDO members. In addition to the central structure of the home page, dedicated websites are available: Benefits, Foreign, Personal and Educational Work and Social Enterprise. Every fortnight the portal sends out the newsletters CDONEWS and VANTAGGIPLUS; these are online tools containing institutional and commercial information dedicated to CDO members.

MEETING

With a turnout of over 800 thousand people, the Meeting for Friendship Among Peoples, which has been held annually in late August in Italy since 1980, is the world's largest summer event featuring meetings, cultural initiatives, music and shows. True to its objective of dealing with humanity in its entirety, since the 1987 event, Meeting has expressly and explicitly offered space and attention to the economy, with a formula that epitomises the CDO spirit: looking at facts, virtuous examples from the entrepreneurial fabric of our country, with appreciation for their distinctive features and points of excellence.

Offices

ITALY

CDO Abruzzo Molise

CDO Alto Milanese

CDO Ancona

CDO Bari

CDO Basilicata

CDO Bergamo

CDO Bologna

CDO Brescia

CDO Brindisi

CDO Calabria

CDO Campania

CDO Como e Sondrio

CDO Crema Cremona Lodi

CDO Emilia

CDO Foggia

CDO Forlì Cesena

CDO Friuli Venezia Giulia

CDO Lecce

CDO Lecco

CDO Liguria

CDO Marche Sud

CDO Milano

CDO Monza e Brianza

CDO Nordest

CDO Palermo

CDO Pavia

CDO Pesaro Urbino

CDO Piemonte

CDO Ravenna e Ferrara

CDO Rimini

CDO Roma e Lazio

CDO Sardegna

CDO Saronno

CDO Sicilia Orientale

CDO Toscana

CDO Trentino Alto Adige

CDO Umbria

CDO Varese

CDO Verbano Cusio Ossola

CDO Verona

ABROAD

CDO Argentina

CDO Brasil

CDO Bulgaria

CDO Chile

CDO España

CDO France

CDO Hungary

CDO Jerusalem

CDO Kenya

CDO Mexico

CDO Peru

CDO Polska

CDO San Marino

CDO Svizzera

CDO Venezuela

Compañía de las Obras

Companhias das Obras

Асоциацията на приятели в Работата

Compañía de las Obras

Compañía de las Obras

Compagnie des Oeuvres

Alkotok Tarsasaga

קוֹמְפַּנְיָה דְּלֵה אוֹפֵרָה

Companionship of Works

Compañía de las Obras

Compañía de las Obras

Towarzystwo Dzieł

Compagnia delle Opere

Compagnia delle Opere

Compañía de las Obras

CDO

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